



03- *C* -1206

## CITY OF ATLANTA

SHIRLEY FRANKLIN  
MAYOR

55 TRINITY AVENUE, S.W.  
ATLANTA, GEORGIA 30335-0300  
TEL (404) 330-6100

July 29, 2003

President Cathy Woolard and  
Members of Atlanta City Council  
City Hall, Suite 2900 South  
68 Mitchell St., SW  
Atlanta, GA 30335

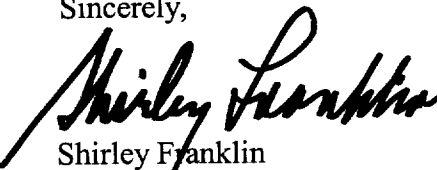
**RE: Appointment to the Atlanta Renewal Communities CoRA Board**

Dear President Woolard and Members of Council:

It is a pleasure for me to appoint **Michael H. Dulan** to serve as a member of the **Atlanta Renewal Communities CoRA Board** on behalf of the City of Atlanta. The appointment is scheduled to begin on the date of Council confirmation and the appointment term is to be determined at the first Board meeting.

I am confident that Mr. Dulan will serve the **Atlanta Renewal Communities CoRA Board** with integrity and dedication.

Sincerely,

  
Shirley Franklin

CoRA3

**CONFIRMED BY**

**AUG 1 8 2003**

**COUNCIL**

## Michael H. Dulan

Michael H. Dulan is the former president of Bank of America Community Development Banking where he was responsible for the business units and national initiatives for the company's community development banking and student loan programs nationwide. Dulan retired from Bank of America in 2003, after nearly 29 years of service.

Bank of America Community Development Banking contributes to the revitalization of Neighborhoods by participation in profitable business creation/expansion, building affordable housing and creating economic opportunities in under-served communities. This initiative included a \$350 billion, 10-year lending and investment commitment to communities served by Bank of America. Under Dulan's leadership from 2000 to 2002, the unit originated and/or serviced nearly \$2 Billion in commercial real estate loans and \$3.5 Billion investment tax credits.

Dulan also led the Bank of America Student Banking Group from 2000 to 2002 that oversees the marketing of all student products, including federally guaranteed and private education loans. During Dulan's tenure this unit originated and serviced nearly \$2 Billion in student loans that generated nearly \$70 million in income annually.

Dulan began his career in 1974 as a management trainee in Dallas, Texas. He was named officer in 1975 and vice president in the Personal Banking division in 1981. As manager of the Personal Banking division (1977-1983) he managed a team of 150 associates that sold and serviced consumer products for retail customers. He was promoted to senior vice president in 1984. Dulan managed the Personal Financial Services Administration division from 1984 to 1987. He was then named Consumer Banking District Manager for the Central Dallas Region where he managed 200 associates. In 1992 he was promoted to Consumer Banking Region Executive where he led 500 associates that originated and managed nearly \$500 million in consumer loans and \$2 Billion in deposits.

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Dulan moved to Georgia in 1996 and he was named executive vice president of Consumer Banking for the state. In 1999 Dulan was appointed as Consumer Banking Executive for the Mid South region and president of Georgia Banking. As Consumer Banking Executive, he managed a division that included 400 branches in Georgia and Tennessee. The division employed 4000 associates that generated \$150 million in revenue annually by originating and managing \$11 billion in consumer deposits and nearly \$2 billion in consumer loans.

Dulan earned a bachelor's degree in business administration from the University of Oklahoma and a master's degree in business administration from Southern Methodist University. He is a graduate of the Consumer Bankers Association's Graduate School of Retail Bank Management at the University of Virginia.

Dulan is an accomplished speaker and lecturer and has spoken to numerous organizations during his career including the following: The Enterprise Foundation, National

Association of Urban Bankers, The Inroads Scholars, Texas A & M Minority Student Association and Clark Atlanta University Marketing Students.

Dulan is an active member of the community. He is a graduate of Leadership Atlanta and Dallas programs. Some of his present and former board affiliations and awards for service include the following:

#### **Dallas**

African American Museum  
Center for Non Profit Management  
City of Dallas, Auditor Selection Committee  
City of Dallas, Housing Finance Committee  
Consumer Bankers Association Communications and Marketing Committee  
Dallas Black Dance Theater  
Lakehill Preparatory School

#### **Atlanta**

Atlanta Neighborhood Development Partnership Committee  
Central Atlanta Progress  
Centennial Olympic Park Area  
Fannie Mae Housing Impact Advisory  
Georgia State University Foundation  
Local Initiatives Support Corporation

#### **Awards**

National Association of Urban Bankers, Pioneer Award  
Empire Board of Realtists, Distinguished Service Award  
Bank of America, Crystal Hand Grenade Award  
National Association of Black Accounts, Business Man of the Year Award  
University of Oklahoma, Black Alumni Association's Distinguished Alumnus Award

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June, 2003

RCS# 4949  
8/18/03  
2:10 PM

Atlanta City Council

Regular Session

MULTIPLE

03-C-1132, 03-C-1133, 03-C-1134,  
03-C-1206, 03-C-1207, 03-C-1208  
CONFIRM

YEAS: 12  
NAYS: 0  
ABSTENTIONS: 0  
NOT VOTING: 3  
EXCUSED: 0  
ABSENT 1

|           |             |           |            |
|-----------|-------------|-----------|------------|
| Y Smith   | B Archibong | Y Moore   | Y Mitchell |
| Y Starnes | Y Fauver    | Y Martin  | Y Norwood  |
| NV Young  | Y Shook     | Y Maddox  | Y Willis   |
| Y Winslow | NV Muller   | Y Boazman | NV Woolard |

MULTIPLE

03-1206

(Do Not Write Above This Line)

A COMMUNICATION BY  
MAYOR SHIRLEY FRANKLIN

A COMMUNICATION TO APPOINT MR.  
MICHAEL H. DULAN TO SERVE AS A  
MEMBER OF THE ATLANTA RENEWAL  
COMMUNITIES CORA BOARD ON BEHALF  
OF THE CITY OF ATLANTA. THIS  
APPOINTMENT IS SCHEDULED TO BEGIN  
ON THE DATE OF COUNCIL CONFIRMATION  
AND THE APPOINTMENT TERM IS TO BE  
DETERMINED AT THE FIRST BOARD  
MEETING.

CONFIRMED BY

AUG 18 2003

COUNCIL

- ☐ CONSENT REFER  
☐ REGULAR REPORT REFER  
☐ ADVERTISE & REFER  
☐ 1st ADOPT 2nd READ & REFER  
☐ PERSONAL PAPER REFER

Date Referred  
Referred To:  
Date Referred  
Referred To:  
Date Referred  
Referred To:  
Date Referred  
Referred To:

First Reading

Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Referred To \_\_\_\_\_

Committee

Date

Chair

Action

Fav, Adv, Hold (see rev. side)  
Other

Members

*Shirley Franklin*  
*Michael H. Dulan*

Refer To

CCC

Committee

Date

Chair

Action

Fav, Adv, Hold (see rev. side)  
Other

Members

*Shirley Franklin*  
*Michael H. Dulan*

Refer To

Committee

Date

Chair

Action

Fav, Adv, Hold (see rev. side)  
Other

Members

*Shirley Franklin*  
*Michael H. Dulan*

Refer To

CCC

FINAL COUNCIL ACTION

- ☐ 2nd ☐ 1st & 2nd ☐ 3rd  
Readings  
☐ Consent ☐ V Vote ☒ RC Vote

CERTIFIED

AUG 18 2003

ATLANTA  
Catherine M. Johnson

AUG 18 2003

Shirley Franklin  
MAYOR

MAYOR'S ACTION